# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

# **FORM 10-Q**

(Mark One) (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2013 Or ( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_\_to \_\_\_\_\_ Commission File Number: 0-9068 WEYCO GROUP, INC. (Exact name of registrant as specified in its charter) **WISCONSIN** 39-0702200 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 333 W. Estabrook Boulevard P. O. Box 1188 Milwaukee, Wisconsin 53201 (Address of principal executive offices) (Zip Code) (414) 908-1600 (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_ Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes X No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large accelerated filer \_\_\_\_ Accelerated filer \_X\_ Non-accelerated filer \_\_\_\_ Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes \_\_\_ No \_X\_

As of April 30, 2013, there were 10,802,916 shares of common stock outstanding.

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements.

The consolidated condensed financial statements included herein have been prepared by Weyco Group, Inc. (the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

# WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

	M	December 31,			
	2013		2012		
		(Dollars in	thousand	ls)	
ASSETS:					
Cash and cash equivalents	\$	13,782	\$	17,288	
Marketable securities, at amortized cost		7,017		8,004	
Accounts receivable, net		56,282		49,048	
Accrued income tax receivable		-		1,136	
Inventories		53,619		65,366	
Deferred income tax benefits		351		649	
Prepaid expenses and other current assets		3,318		4,953	
Total current assets		134,369		146,444	
Marketable securities, at amortized cost		34,369		36,216	
Deferred income tax benefits		1,369		792	
Property, plant and equipment, net		36,827		37,218	
Goodw ill		11,112		11,112	
Trademarks		34,748		34,748	
Other assets		18,776		18,791	
Total assets	\$	271,570	\$	285,321	
LIABILITIES AND EQUITY:					
Short-term borrow ings	\$	38,000	\$	45,000	
Accounts payable		6,393		11,133	
Accrued liabilities		8,900		13,888	
Accrued income tax payable		532		-	
Total current liabilities		53,825		70,021	
Long-term pension liability		27,885		27,530	
Other long-term liabilities		6,462		6,381	
Equity:					
Common stock		10,807		10,831	
Capital in excess of par value		29,261		26,184	
Reinvested earnings		148,938		149,664	
Accumulated other comprehensive loss		(12,685)		(12,514)	
Total Weyco Group, Inc. equity		176,321		174,165	
Noncontrolling interest		7,077		7,224	
Total equity		183,398		181,389	
Total liabilities and equity	\$	271,570	\$	285,321	
. ,	<u> </u>				

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

# WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (UNAUDITED)

Three	Months	Ended	March	31,
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	inree Months Ended Marc			rcn 31,	
		2013		2012	
	(In th	ousands, excep	t per share	e amounts)	
Net sales	\$	73,590	\$	75,314	
Cost of sales		45,891		47,283	
Gross earnings		27,699		28,031	
Selling and administrative expenses		23,011		22,198	
Earnings from operations		4,688		5,833	
Interest income		412		483	
Interest expense		(127)		(129)	
Other income and expense, net		(89)		58	
Earnings before provision for income taxes		4,884		6,245	
Provision for income taxes		1,759		2,190	
Net earnings		3,125		4,055	
Net (loss) earnings attributable to noncontrolling interest		(75)		186	
Net earnings attributable to Weyco Group, Inc.	\$	3,200	\$	3,869	
Weighted average shares outstanding					
Basic		10,760		10,888	
Diluted		10,835		11,028	
Earnings per share					
Basic	\$	0.30	\$	0.36	
Diluted	\$	0.30	\$	0.35	
Cash dividends declared (per share)	\$		\$	0.16	
Comprehensive income	\$	2,882	\$	4,890	
•	•	,	*	,	
Comprehensive (loss) income attributable to noncontrolling interest		(147)		645	
Comprehensive income attributable to Weyco Group, Inc.	\$	3,029	\$	4,245	

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

# WEYCO GROUP, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

Three Months Ended March 31, 2012 (Dollars in thousands) **CASH FLOWS FROM OPERATING ACTIVITIES:** 4,055 Net earnings \$ 3,125 \$ Adjustments to reconcile net earnings to net cash provided by operating activities -Depreciation 953 800 Amortization 85 94 Bad debt expense 36 78 Deferred income taxes (428)(442)Net gains on remeasurement of contingent consideration (518)Net foreign currency transaction losses (gains) 124 (51)Stock-based compensation 316 299 Pension expense 825 989 Net losses (gains) on disposal of property, plant and equipment 3 (3)Increase in cash surrender value of life insurance (135)(135)Changes in operating assets and liabilities -Accounts receivable (7,272)(10.554)Inventories 11,750 11,351 Prepaids and other assets 1,716 315 (7,021)Accounts payable (4,742)Accrued liabilities and other (4,341)(1,155)Accrued income taxes 1,669 2,233 Net cash provided by operating activities 3,684 335 **CASH FLOWS FROM INVESTING ACTIVITIES:** Proceeds from maturities of marketable securities 2,819 431 Proceeds from the sale of property, plant and equipment 3 Purchase of property, plant and equipment (891)(564)Net cash provided by (used for) investing activities (460)2,258 **CASH FLOWS FROM FINANCING ACTIVITIES:** Cash dividends paid (1,748)Shares purchased and retired (4,099)(133)Proceeds from stock options exercised 2,499 136 Payment of contingent consideration (1,270)Proceeds from bank borrowings 2,000 2,000 Repayments of bank borrowings (9,000)22 Income tax benefits from stock-based compensation 411 Net cash (used for) provided by financing activities (9,459)277 Effect of exchange rate changes on cash and cash equivalents 62 11 Net (decrease) increase in cash and cash equivalents (3,506)214 CASH AND CASH EQUIVALENTS at beginning of period 17,288 10,329 CASH AND CASH EQUIVALENTS at end of period 13,782 \$ 10,543 SUPPLEMENTAL CASH FLOW INFORMATION:

The accompanying notes to consolidated condensed financial statements (unaudited) are an integral part of these financial statements.

\$

\$

560

123

\$

\$

419

103

Income taxes paid, net of refunds

Interest paid

#### NOTES:

#### 1. Financial Statements

In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments necessary to present fairly the Company's financial position, results of operations and cash flows for the periods presented. The results of operations for the three month period are not necessarily indicative of the results for the full year.

# 2. Earnings Per Share

The following table sets forth the computation of earnings per share and diluted earnings per share:

	Three Months Ended March 31,						
	2013 2012						
	(In tho	usands, except	t per sha	are amounts)			
Numerator:							
Net earnings attributable to Weyco Group, Inc.	\$	3,200	\$	3,869			
Denominator:							
Basic weighted average shares outstanding		10,760		10,888			
Effect of dilutive securities:							
Employee stock-based awards		75	140				
Diluted weighted average shares outstanding		10,835		11,028			
Basic earnings per share	\$	0.30	\$	0.36			
Diluted earnings per share	\$	0.30	\$	0.35			

Diluted weighted average shares outstanding for the three months ended March 31, 2013 exclude anti-dilutive unvested restricted stock and outstanding stock options totaling 853,780 shares of common stock at a weighted average price of \$24.81. Diluted weighted average shares outstanding for the three months ended March 31, 2012 exclude anti-dilutive unvested restricted stock and outstanding stock options totaling 717,030 shares of common stock at a weighted average price of \$25.67.

#### 3. Investments

As noted in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, all of the Company's investments are classified as held-to-maturity securities and reported at amortized cost pursuant to Accounting Standards Codification ("ASC") 320, *Investments – Debt and Equity Securities* ("ASC 320") as the Company has the intent and ability to hold all security investments to maturity.

The amortized cost of all marketable securities as of March 31, 2013 and December 31, 2012 as reported in the Consolidated Condensed Balance Sheets (Unaudited) was \$41.4 million and \$44.2 million, respectively. The estimated fair market value of those marketable securities at March 31, 2013 and December 31, 2012 was \$43.5 million and \$46.5 million, respectively.

The unrealized gains and losses on investment securities at March 31, 2013 and December 31, 2012 were as follows:

		March:	31, 2013			Decembe	er 31, 20	)12
	_	ealized Gains		ealized sses		ealized Gains		ealized osses
				(Dollars in t	housand	s)		
Municipal bonds	\$	2,268	\$	200	\$	2,473	\$	200

The estimated market values provided are level 2 valuations as defined by ASC 820, Fair Value Measurements and Disclosures ("ASC 820"). The Company reviewed its portfolio of investments as of March 31, 2013 and determined that no other-than-temporary market value impairment exists.

### 4. Intangible Assets

The Company's indefinite-lived and amortizable intangible assets as recorded in the Consolidated Condensed Balance Sheets (Unaudited) consisted of the following as of March 31, 2013:

	March 31, 2013						
	Weighted Average Life (Yrs)		Gross Carrying Amount	Amo	mulated rtization		Net
				(Dollars in	thousands)		
Indefinite-lived intangible assets:							
Goodwill		\$	11,112	\$	-	\$	11,112
Trademarks			34,748		-		34,748
Total indefinite-lived intangible assets		\$	45,860	\$	-	\$	45,860
Amortizable intangible assets:							
Non-compete agreement	5	\$	200	\$	(83)	\$	117
Customer relationships	15		3,500		(486)		3,014
Total amortizable intangible assets		\$	3,700	\$	(569)	\$	3,131

The Company's indefinite-lived and amortizable intangible assets as recorded in the Consolidated Condensed Balance Sheets (Unaudited) consisted of the following as of December 31, 2012:

	December 31, 2012						
	Weighted Average Life (Yrs)	C	Gross arrying amount	Amoi	mulated rtization		Net
				(Dollars in	thousands)		
Indefinite-lived intangible assets:							
Goodwill		\$	11,112	\$	-	\$	11,112
Trademarks			34,748		-		34,748
Total indefinite-lived intangible assets		\$	45,860	\$	-	\$	45,860
Amortizable intangible assets:							
Non-compete agreement	5	\$	200	\$	(73)	\$	127
Customer relationships	15		3,500		(428)		3,072
Total amortizable intangible assets		\$	3,700	\$	(501)	\$	3,199

The Company's amortizable intangible assets are included within other assets in the Consolidated Condensed Balance Sheets (Unaudited).

#### 5. Segment Information

The Company has two reportable segments: North American wholesale operations ("wholesale") and North American retail operations ("retail"). The chief operating decision maker, the Company's Chief Executive Officer, evaluates the performance of its segments based on earnings from operations and accordingly, interest income or expense, other income or expense, and income taxes are not allocated to the segments. The "other" category in the table below includes the Company's wholesale and retail operations in Australia, South Africa, Asia Pacific and Europe, which do not meet the criteria for separate reportable segment classification. Summarized segment data for the three months ended March 31, 2013 and 2012 was:

Three Months Ended							
March 31,	Wh	olesale	F	Retail		Other	Total
				(Dollars in	thousar	nds)	 
2013							
Product sales	\$	54,649	\$	5,748	\$	12,599	\$ 72,996
Licensing revenues		594					 594
Net sales	\$	55,243	\$	5,748	\$	12,599	\$ 73,590
Earnings from operations	\$	3,732	\$	442	\$	514	\$ 4,688
2012							
Product sales	\$	55,902	\$	5,660	\$	13,027	\$ 74,589
Licensing revenues		725					 725
Net sales	\$	56,627	\$	5,660	\$	13,027	\$ 75,314
Earnings from operations	\$	4,470	\$	(5)	\$	1,368	\$ 5,833

# 6. Employee Retirement Plans

The components of the Company's net pension expense were:

	Thre	ee Months E	nded Mar	ch 31,
	2	013	2	2012
		(Dollars in	thousands)	
Benefits earned during the period	\$	385	\$	399
Interest cost on projected benefit obligation		578		602
Expected return on plan assets		(519)		(482)
Net amortization and deferral		381		470
Net pension expense	\$	825	\$	989

### 7. Stock-Based Compensation Plans

During the three months ended March 31, 2013, the Company recognized approximately \$316,000 of compensation expense associated with stock option and restricted stock awards granted in the years 2009 through 2012. During the three months ended March 31, 2012, the Company recognized approximately \$299,000 of compensation expense associated with stock option and restricted stock awards granted in the years 2008 through 2011.

The following table summarizes the stock option activity under the Company's plans for the three month period ended March 31, 2013:

	Shares	Weighted Average Exercise Price		Average Remaining Exercise Contractual	
Outstanding at December 31, 2012	1,265,792	\$	22.76		
Exercised	(148,626)	\$	16.81		
Forfeited or expired	(700)	\$	24.27		
Outstanding at March 31, 2013	1,116,466	\$	23.55	3.3	\$1,760,000
Exercisable at March 31, 2013	557,837	\$	23.24	1.9	\$1,398,000

<sup>\*</sup> The aggregate intrinsic value of outstanding and exercisable stock options is defined as the difference between the market value at March 28, 2013, the last trading day of the quarter, of \$24.51 and the exercise price.

The following table summarizes stock option activity for the three months ended March 31, 2013 and 2012:

	Three Months Ended March 31,				
	2013 201			2012	
	(Dollars in thousands)				
Total intrinsic value of stock options exercised	\$	1,055	\$	57	
Cash received from stock option exercises	\$	2,499	\$	136	
Income tax benefit from the exercise of stock options	\$	411	\$	22	

The following table summarizes the Company's restricted stock award activity for three month period ended March 31, 2013:

	Shares of Restricted Stock	A Gra	eighted verage ant Date ir Value	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value*
Non-vested at December 31, 2012	42,575	\$	23.87		
Issued	-		-		
Vested	-		-		
Forfeited	-		-		
Non-vested at March 31, 2013	42,575	\$	23.87	2.8	\$ 1,044,000

<sup>\*</sup> The aggregate intrinsic value of non-vested restricted stock was calculated using the market value of the Company's stock on on March 28, 2013, the last trading day of the quarter, of \$24.51 multiplied by the number of non-vested restricted shares outstanding.

#### 8. Short-Term Borrowings

At March 31, 2013, the Company had a \$60 million unsecured revolving line of credit. At the end of the first quarter, the Company had \$38 million of bank borrowings outstanding at an interest rate of approximately 1.2%. The Company's borrowing facility includes one financial covenant that specifies a minimum level of net worth. The Company was in compliance with the covenant at March 31, 2013. The line of credit agreement expired on April 30, 2013 and was renewed for another term that expires April 30, 2014, at essentially the same terms as the prior agreement.

# 9. Contingent Consideration

Contingent consideration is comprised of two contingent payments that the Company is obligated to pay the former shareholders of Bogs, two and five years following the Bogs acquisition date (in 2013 and 2016). The contingent consideration is formula-driven and is based on Bogs achieving certain levels of gross margin dollars between January 1, 2011 and December 31, 2015. The first payment was paid to the former owners on March 28, 2013. In accordance with ASC 805, the Company remeasures its estimate of the fair value of the contingent payments at each reporting date. The change in fair value is recognized in earnings.

The Company's estimate of the fair value of the contingent payments as recorded in the Consolidated Condensed Balance Sheets (Unaudited) was as follows:

	rch 31, 2013	December 31, 2012			
	 (Dollars in thousands)				
Current portion	\$ -	\$	1,270		
Long-term portion	5,003		4,991		
Total contingent consideration	\$ 5,003	\$	6,261		

The fair value of the contingent payments was recorded at present value. Accordingly, the two components of the change in contingent consideration between December 31, 2012 and March 31, 2013 were the payment to the former owners of \$1,270,000 and interest expense of \$12,000.

The current portion of contingent consideration was recorded within accrued liabilities in the Consolidated Condensed Balance Sheets (Unaudited). The long-term portion was recorded within other long-term liabilities in the Consolidated Condensed Balance Sheets (Unaudited).

The fair value measurement of the contingent consideration is based on significant inputs not observed in the market and thus represents a level 3 valuation as defined by ASC 820.

# 10. Comprehensive Income

Comprehensive income for the three months ended March 31, 2013 and 2012 was as follows:

	Three Months Ended March 31,					
	2013		2012			
	(Dollars in thousands)					
Net earnings		3,125	\$	4,055		
Foreign currency translation adjustments		(476)		549		
Pension liability, net of tax of \$148 and \$183, respectively		233		286		
Total comprehensive income	\$	2,882	\$	4,890		

The components of accumulated other comprehensive loss as recorded on the Consolidated Condensed Balance Sheets (Unaudited) were as follows:

	March 31, 2013		December 31, 2012	
		(Dollars in t	thousands)	
Foreign currency translation adjustments	\$	277	\$	681
Pension liability, net of tax		(12,962)		(13,195)
Total accumulated other comprehensive loss	\$	(12,685)	\$	(12,514)

# 11. Equity

A reconciliation of the Company's equity for the three months ended March 31, 2013 is as follows:

	ommon Stock	Ex	pital in cess of ir Value	E	invested arnings llars in thousa	Com	umulated Other prehensive Loss	ontrolling terest
Balance, December 31, 2012	\$ 10,831	\$	26,184	\$	149,664	\$	(12,514)	\$ 7,224
Net earnings (loss) Foreign currency translation	-		-		3,200		-	(75)
adjustments Pension liability adjustment, net of tax	-		-		- -		(404)	(72)
Stock options exercised Stock-based compensation	149		2,350		-		-	-
expense Income tax benefit from	-		316		-		-	-
stock options exercised Shares purchased and retired	 (173)		411 		(3,926)		<u>-</u>	 <u>-</u>
Balance, March 31, 2013	\$ 10,807	\$	29,261	\$	148,938	\$	(12,685)	\$ 7,077

### 12. Subsequent Events

On May 1, 2013, the Company purchased a 50% interest in a building in Montreal, Canada for \$3.4 million. The Company previously leased this facility, which is used as its Canadian office and distribution center.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements with respect to the Company's outlook for the future. These statements represent the Company's reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially. The reader is cautioned that these forward-looking statements are subject to a number of risks, uncertainties or other factors that may cause actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, the risk factors described under Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

#### **GENERAL**

The Company designs and markets quality and innovative footwear for men, women and children under a portfolio of well-recognized brand names including: "Florsheim," "Nunn Bush," "Stacy Adams," "BOGS," "Rafters," and "Umi." Inventory is purchased from third-party overseas manufacturers. The majority of foreign-sourced purchases are denominated in U.S. dollars.

The Company has two reportable segments, North American wholesale operations ("wholesale") and North American retail operations ("retail"). In the wholesale segment, the Company's products are sold to leading footwear, department and specialty stores primarily in the United States and Canada. As of March 31, 2013, the Company also had licensing agreements with third parties who sell its branded apparel, accessories and specialty footwear in the United States, as well as Mexico and certain markets overseas. Licensing revenues are included in the Company's wholesale segment. The Company's retail segment consisted of 21 Company-owned retail stores in the United States and an Internet business as of March 31, 2013. Sales in retail outlets are made directly to consumers by Company employees.

The Company's "other" operations include the Company's wholesale and retail businesses in Australia, South Africa, Asia Pacific (collectively, "Florsheim Australia") and Europe ("Florsheim Europe"). The majority of the Company's operations are in the United States, and its results are primarily affected by the economic conditions and the retail environment in the United States.

#### **EXECUTIVE OVERVIEW**

#### Sales and Earnings Highlights

Consolidated net sales for the first quarter of 2013 were \$73.6 million, down 2% compared to last year's first quarter net sales of \$75.3 million. North American wholesale net sales were down 2% for the quarter. Retail net sales increased 2% this quarter compared to the same period last year. Net sales of the Company's other businesses decreased 3%.

Consolidated earnings from operations were \$4.7 million this quarter compared with \$5.8 million for the first quarter of 2012. Gross earnings as a percent of net sales were 37.6% for the first quarter of 2013 and 37.2% for the first quarter of 2012. Selling and administrative expenses were 31% of net sales for the first quarter of 2013 as compared with 29% in 2012. In 2012, selling and administrative expenses were reduced by a \$518,000 adjustment to reduce the estimated liability for future payments to be made as a result of the 2011 Bogs acquisition. No significant adjustment to the estimated liability was made in 2013.

The Company's net earnings attributable to Weyco Group, Inc. in the first quarter 2013 were \$3.2 million compared with \$3.9 million in the same quarter last year. Diluted earnings per share for the three months ended March 31, 2013 were \$0.30 per share compared with \$0.35 per share in last year's first quarter.

#### Financial Position Highlights

At March 31, 2013, cash and marketable securities totaled \$55 million and total outstanding debt was \$38 million. At December 31, 2012, cash and marketable securities totaled \$62 million and total outstanding debt was \$45 million.

#### **SEGMENT ANALYSIS**

Net sales and earnings from operations for the Company's segments in the three months ended March 31, 2013 and 2012 were as follows:

	Three Months Ended March 31,				
	2013		2012		Change
		(Dollars in	thousand	s)	
Net Sales					
North American Wholesale	\$	55,243	\$	56,627	-2%
North American Retail		5,748		5,660	2%
Other		12,599		13,027	-3%
Total	\$	73,590	\$	75,314	-2%
Earnings from Operations					
North American Wholesale	\$	3,732	\$	4,470	-17%
North American Retail		442		(5)	*
Other		514		1,368	-62%
Total	\$	4,688	\$	5,833	-20%

<sup>\* -</sup> Not meaningful.

### North American Wholesale Segment

#### **Net Sales**

Net sales in the Company's North American wholesale segment for the three months ended March 31, 2013 and 2012 were as follows:

#### North American Wholesale Segment Net Sales

	Т	%				
		2013		2012	Change	
		(Dollars in	thousand	ds)	· <u> </u>	
North American Net Sales						
Stacy Adams	\$	18,716	\$	18,429	2%	
Nunn Bush		16,135		18,135	-11%	
Florsheim		12,487		12,066	3%	
BOGS/Rafters		6,303		5,834	8%	
Umi		1,008		1,438	-30%	
Total North American Wholesale	\$	54,649	\$	55,902	-2%	
Licensing		594		725	-18%	
Total North American Wholesale Segment	\$	55,243	\$	56,627	-2%	

The increases in Stacy Adams and Florsheim first quarter net sales were driven by higher sales volumes with national shoe chains. Nunn Bush net sales decreased due to soft sales to department stores in the first quarter of 2013. The Company took over the distribution of Bogs in Canada from a third party licensee effective June 1, 2012. As a result, Bogs net sales increased due to sales in Canada in the first quarter of 2013. This increase was partially offset by decreased sales of Bogs in the United States in the first quarter of 2013. Management believes that Bogs net sales in the United States decreased because retailers continued to sell inventory carried over from the prior mild winter rather than buying new stock.

Licensing revenues consist of royalties earned on the sales of branded apparel, accessories and specialty footwear in the United States and on branded footwear in Mexico and certain overseas markets.

### **Earnings from Operations**

Earnings from operations in the North American wholesale segment were \$3.7 million in the first quarter of 2013, compared to \$4.5 million in 2012. The majority of the decrease in earnings from operations resulted from the impact of the first quarter 2012 adjustment to reduce the estimated liability for future payments related to the 2011 Bogs acquisition. The adjustment reduced first quarter 2012 selling and administrative expenses by \$518,000. The first payment was made to the former owners of Bogs in the first quarter of 2013; no significant adjustment to the estimated liability was made in the first quarter of 2013.

Gross earnings were \$17.1 million, or 31.0% of net sales in the first quarter of 2013 compared with \$17.3 million, or 30.5% in last year's first quarter.

The Company's cost of sales does not include distribution costs (e.g., receiving, inspection or warehousing costs). Distribution costs for the three-month periods ended March 31, 2013 and 2012 were \$2.9 million and \$2.5 million, respectively. These costs were included in selling and administrative expenses. The Company's gross earnings may not be comparable to other companies, as some companies may include distribution costs in cost of sales.

North American wholesale segment selling and administrative expenses include, and are primarily related to, distribution costs, salaries and commissions, advertising costs, employee benefit costs and depreciation. As a percent of net sales, wholesale selling and administrative expenses were 24.5% in the first quarter of 2013 and 23% in the same period last year.

#### **North American Retail Segment**

#### **Net Sales**

Net sales in the Company's North American retail segment were up 2% in the first quarter of 2013, compared to the same period last year. There were six fewer domestic stores at March 31, 2013 than at March 31, 2012. Same store sales were up 10% for the quarter, with the majority of the increase in the Company's Internet business. The improvement in same store performance more than offset the sales volume losses from the closed locations.

#### **Earnings from Operations**

The North American retail segment had earnings from operations of \$442,000 in the first quarter of 2013, compared to a loss of (\$5,000) in the first quarter of 2012. This improvement was due to higher same store sales as well as the closing of underperforming stores since March 31, 2012. Gross earnings were 65% of net sales in both the the first quarter of 2013 and 2012.

Selling and administrative expenses were 57% of net sales in the first quarter of 2013 compared with 65% of net sales in 2012. Selling and administrative expenses for the retail segment include, and are primarily related to, rent and occupancy costs, employee costs and depreciation. The decrease in selling and administrative expenses relative to net sales was mainly due to the closing of unprofitable stores since last year.

#### Other

The Company's other net sales decreased 3% for the quarter. The majority of the Company's other net sales are generated by Florsheim Australia. For the quarter ended March 31, 2013, Florsheim Australia's net sales decreased 2% compared to the same period last year. This was the result of an increase in Florsheim Australia's retail net sales of 9%, which was more than offset by a 13% decrease in Florsheim Australia's wholesale net sales. The increase in retail sales was due to opening a few new locations in Australia and Asia in 2013 compared to 2012, and an increase in same store sales of 8%. The decrease in wholesale sales was mainly due to lower wholesale sales in Australia and Asia.

Collectively, the operating earnings of the Company's other businesses decreased \$854,000 in the first quarter of 2013 compared to 2012. The decrease in operating earnings was mainly due to lower wholesale sales volumes and higher retail selling and administrative expenses. Retail selling and administrative expenses increased due to the additional retail locations in Australia and Asia.

#### Other income and expense and taxes

Interest income for the first quarter of 2013 was down approximately \$71,000 compared to the first quarter of 2012, primarily due to a lower average investment balance this year compared to last year. Interest expense was \$127,000 in the first quarter of 2013 compared to \$129,000 in 2012.

The Company's effective tax rate for the quarter ended March 31, 2013 was 36.0% as compared with 35.1% for the same period of 2012.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's primary source of liquidity is its cash, short-term marketable securities and its revolving line of credit. During the first three months of 2013, the Company generated \$3.7 million of cash from operating activities, had \$2.8 million in proceeds from maturities of its marketable securities, and had \$2.5 million in proceeds from stock option exercises.

The Company paid no cash dividends in 2013 and \$1.7 million during the three months ended March 31, 2012. The Company's first and second quarter 2013 dividends were accelerated into 2012, and were paid December 31, 2012. The Company plans to resume its regular quarterly dividend payment schedule in July 2013.

The Company continues to repurchase its common stock under its share repurchase program when the Company believes market conditions are favorable. During the first quarter of 2013, the Company repurchased 172,885 shares at a total cost of \$4.1 million. As of March 31, 2013, the Company had 650,640 shares available under its previously announced stock repurchase program. See Part II, Item 2, "Unregistered Sales of Equity Securities and Use of Proceeds" below for more information.

Capital expenditures were \$564,000 in the first three months of 2013. On May 1, 2013, the Company purchased a 50% interest in a building Montreal, Canada for \$3.4 million. The Company previously leased this facility, which is used as its Canadian office and distribution center. Management estimates that annual capital expenditures for 2013 are expected to be between \$5 million and \$6 million.

At March 31, 2013, the Company had a \$60 million unsecured revolving line of credit. The Company repaid \$7 million net on its line of credit during the first quarter 2013. At the end of the first quarter, the Company had \$38 million outstanding under the facility at an interest rate of approximately 1.2%. The Company's borrowing facility includes one financial covenant that specifies a minimum level of net worth. The Company was in compliance with the covenant at March 31, 2013. The line of credit agreement expired on April 30, 2013 and was renewed for another term that expires April 30, 2014 at essentially the same terms as the prior agreement.

In conjunction with the Bogs acquisition, the Company paid contingent consideration of \$1,270,000 in March 2013 and a second payment is due in March 2016. See Note 9.

The Company will continue to evaluate the best uses for its available liquidity, including, among other uses, continued stock repurchases and additional acquisitions.

The Company believes that available cash and marketable securities, cash provided by operations, and available borrowing facilities will provide adequate support for the cash needs of the business for at least one year, although there can be no assurances.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no material changes from those reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

#### Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures designed to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized and reported on a timely basis. The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report (the "Evaluation Date"). Based on such evaluation, such officers have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis material information relating to the Company required to be included in the Company's periodic filings under the Exchange Act. Such officers have also concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in accumulating and communicating information in a timely manner, allowing timely decisions regarding required disclosures.

There have been no significant changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

None

Item 1A. Risk Factors.

There have been no material changes to the risk factors affecting the Company from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The table below presents information pursuant to Item 703(a) of Regulation S-K regarding the purchase of the Company's common stock by the Company in the three month period ended March 31, 2013.

Period	Total Number of Shares Purchased	verage Price Paid r Share	Total Number of Shares Purchased as Part of the Publicly Announced Program	Maximum Number of Shares that May Yet Be Purchased Under the Program <sup>(1)</sup>
1/1/2013 - 1/31/2013	37,515	\$ 22.91	37,515	786,010
2/1/2013 - 2/28/2013	7,762	\$ 22.99	7,762	778,248
3/1/2013 - 3/31/2013	127,608	\$ 23.98	127,608	650,640
Total	172,885	\$ 23.70	172,885	

<sup>(1)</sup> In April 1998, the Company's Board of Directors first authorized a stock repurchase program to repurchase 1,500,000 shares of its common stock in open market transactions at prevailing prices. In April 2000 and again in May 2001, the Company's Board of Directors extended the stock repurchase program to cover the repurchase of 1,500,000 additional shares. In February 2009, the Board of Directors extended the stock repurchase program to cover the repurchase of 1,000,000 additional shares, bringing the total authorized since inception to 5,500,000 shares.

Item 6. Exhibits.

See the Exhibit Index included herewith for a listing of exhibits.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 9, 2013

WEYCO GROUP, INC.

/s/ John F. Wittkowske John F. Wittkowske Senior Vice President and Chief Financial Officer

# WEYCO GROUP, INC. (THE "REGISTRANT") (COMMISSION FILE NO. 0-9068)

# EXHIBIT INDEX TO

# CURRENT REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED March 31, 2013

Exhibit	Description	Incorporation Herein By Reference To	Filed Herewith
10.1 <sup>(1)</sup>	Ninth Amendment to Second Amended and Restated Credit Agreement, dated April 30, 2013		Х
31.1	Certification of Chief Executive Officer		X
31.2	Certification of Chief Financial Officer		X
32	Section 906 Certification of Chief Executive Officer and Chief Financial Officer		Х
101	The following financial information from Weyco Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Condensed Balance Sheets; (ii) Consolidated Condensed Statements of Earnings and Comprehensive Income; (iii) Consolidated Condensed Statements of Cash Flows; and (v) Notes to Consolidated Condensed Financial Statements, furnished herewith		X

<sup>(1)</sup> Represents a non-material amendment to the Amended and Restated Credit Agreement.

#### **CERTIFICATION**

- I, Thomas W. Florsheim, Jr., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2013

/s/ Thomas W. Florsheim, Jr. Thomas W. Florsheim, Jr. Chief Executive Officer

#### **CERTIFICATION**

- I, John F. Wittkowske, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Weyco Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 9, 2013

/s/ John F. Wittkowske John F. Wittkowske Chief Financial Officer

#### **CERTIFICATION OF PERIODIC FINANCIAL REPORTS**

We, Thomas W. Florsheim, Jr., Chief Executive Officer, and, John F. Wittkowske, Chief Financial Officer, of Weyco Group, Inc. each certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

- (1) The Periodic Report on Form 10-Q for the quarter ended March 31, 2013, (the "Periodic Report") to which this statement is an exhibit fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)) and
- (2) The information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of Weyco Group, Inc.

Dated: May 9, 2013

/s/ Thomas W. Florsheim, Jr. Thomas W. Florsheim, Jr. Chief Executive Officer

> /s/ John F. Wittkowske John F. Wittkowske Chief Financial Officer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in type form within the electronic version of this written statement required by Section 906, has been provided to Weyco Group, Inc. and will be retained by Weyco Group, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.